

Cooper Controls Ltd
Usk House, Lakeside,
Llantarnam Park,
Cwmbran, NP44 3HD. UK
Tel: +44 (0)1633 833120
Fax: +44 (0)1633 867880
Email: enquiries@coopercontrols.co.uk
Web: www.coopercontrol.com



Cooper Controls

Dear Paul,

Cooper Controls (UK) Ltd, is a subsidiary of the US Fortune 500 Company Cooper Industries. Cooper Controls (UK) Ltd, via its iLight and Zero 88 business units, is a market leader in the architectural and entertainment lighting controls markets.

GSM Graphic Arts (GSM) have worked in partnership with Cooper Controls UK Ltd (nee Zero88, iLight) for many years, starting with a simple self-adhesive label in 1995. Through the continued development of products, processes and capabilities, including the acquisition of their sheet metalwork facility, GSM Valtech Industries Ltd. GSM have increased their involvement with Cooper Controls to the point where full metalwork assemblies complete with fascia overlays and label sets are supplied on a weekly delivery via kanban in the packaging which is then used by Cooper for onward delivery to their customers.

Stuart Lloyd, Supply Chain Manager at Cooper controls says, "GSM are a first class company to deal with. They have a keen sense of what good customer service is and continually demonstrate this with excellent on time delivery and quality performance at a price which helps us compete in what is a very competitive market. They have used their extensive design capabilities to assist Cooper in product design and cost down activities. The relationship we have built with GSM is exemplary."

Yours sincerely,

Signed *Stuart Lloyd*.....

Print Name Stuart Lloyd.....

Title Materials Manager.....

Date 20th September 2011.....

